



PV Crystalox Solar plc

Capital Markets Day

Analysts and Investors Visit to Milton Park, Oxfordshire

24 November 2010

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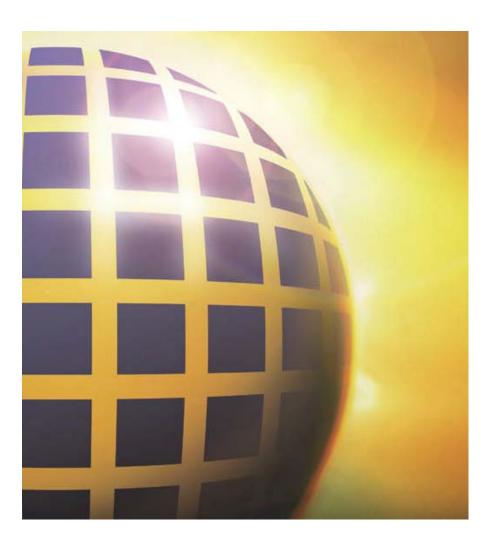
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Agenda

- IMS Highlights
- Operational Overview
- Global PV Market
- Strategy Update
- Summary
- Tour
- Q&A

IMS Highlights



Market Overview

- Strong market demand with wafer prices stabilising
 - 2010 global PV installations expected to be 14-16GW
 - 4.8GW installed in Germany alone up to end-August

Key Highlights

- Wafer shipments
 - Volume expected to grow 49% to 350MW (2009: 239MW)
 - Pricing stabilised at H1 2010 levels
- Broadening customer base
 - Sales to Taiwan customers expected to exceed 20% in Q4
- Bitterfeld polysilicon production ramping up
 - August-October run rate 1200MT pa
 - Fully loaded cost below contracted polysilicon price during this period

IMS Highlights



- Continuing focus on production cost reduction
 - Higher wafer yields
 - Lower wafering costs
 - Lower internal polysilicon costs
- Financial performance enhanced in H2
 - Strong net cash position of around €50m expected at end 2010
- Capacity expansion to 500MW by Q1 2011
- Polysilicon secured for expansion
 - 5yr contract signed
 - 630MW capacity by end 2011
 - 800MW capacity by end 2012

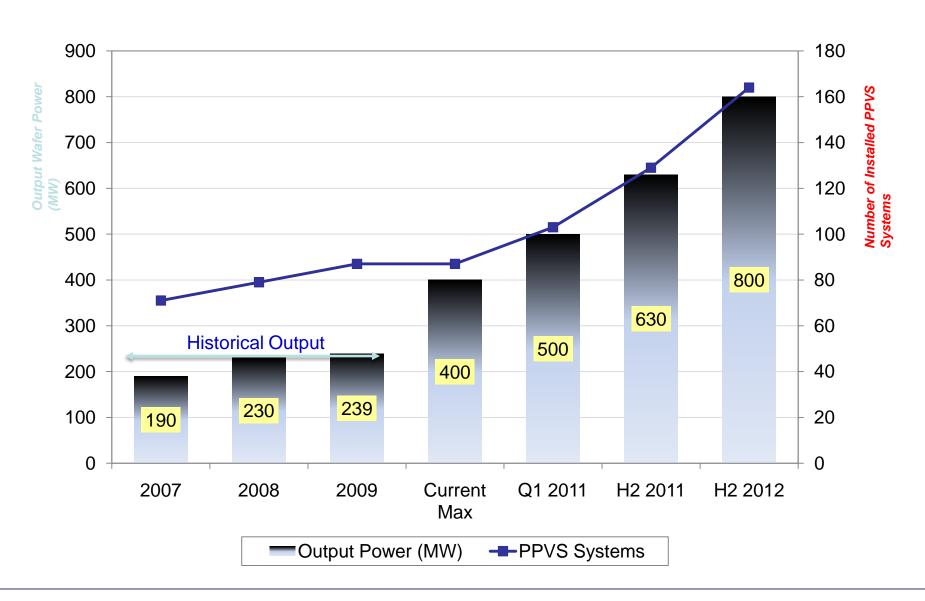




Operational Overview

Production Capacity Increase





Capital Expenditure



	400 MW to 500MW	500 MW to 630MW	630 MW to 800MW
	2010 – Q1 2011	2011	2012
Ingot production	Y	Y *	Y*
Blocking and wafering	Y	Υ^	٧٨
Polysilicon plant	Y		
Estimated Total	€25m	Up to €30m	Up to €35m
Planning Stage	Detailed	Strategic	Strategic

^{*} Number of ingot production systems agreed

[^] Blocking and wafering capex still undergoing further evaluation

Polysilicon production at Bitterfeld

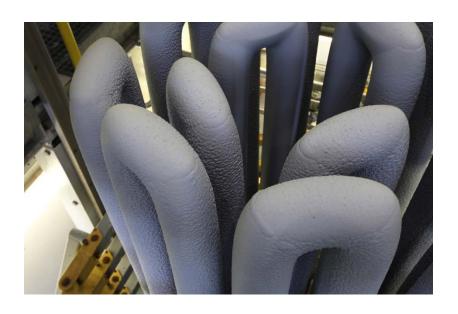




- Production started July 2009
- Capacity 1800MT Siemens process
- Ramp up phase during 2010

Polysilicon production at Bitterfeld





 Ramp-up continues with emphasis on reduction of electricity and chlorosilane consumption through process improvements.

- Quality of silicon remains high, fulfilling requirements of our wafer customers.
- Production run rate in August-October equivalent to 1200MT pa
- Early stage investigation of potential debottlenecking
 - 1800MT to 2200MT
 - Capex of up to €25m

Crystalox Representation at Milton Park







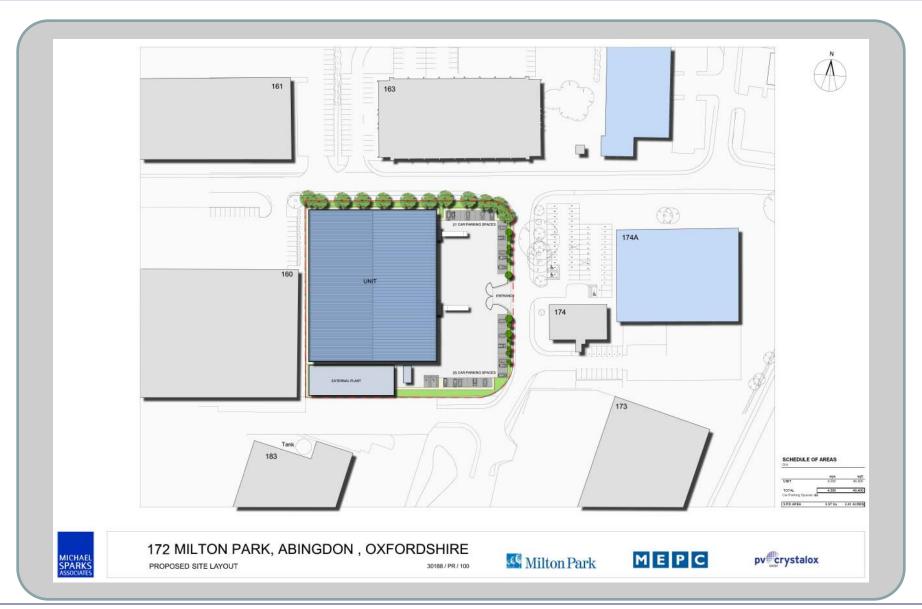
Already leased by Crystalox (Long Term)	
Already leased by Crystalox (Med Term)	
Future option under review	+

Unit	Designation	Surface Area (ft ²)
174 Brook House)	Offices/Administration	4,595
174a	Ingot Production	31,647
175	Ingot Production *	22,877
173	Block Production	45,790
172	Ingot Production **	51,300
176	System Manufacture ***	22,800
	Total	179,009

^{*} From Q1 2011, ** Under Investigation, *** Temporary Lease

Ingot Production Capacity Increase 630MW to 800MW





Ingot Production Capacity Increase 630MW to 800MW





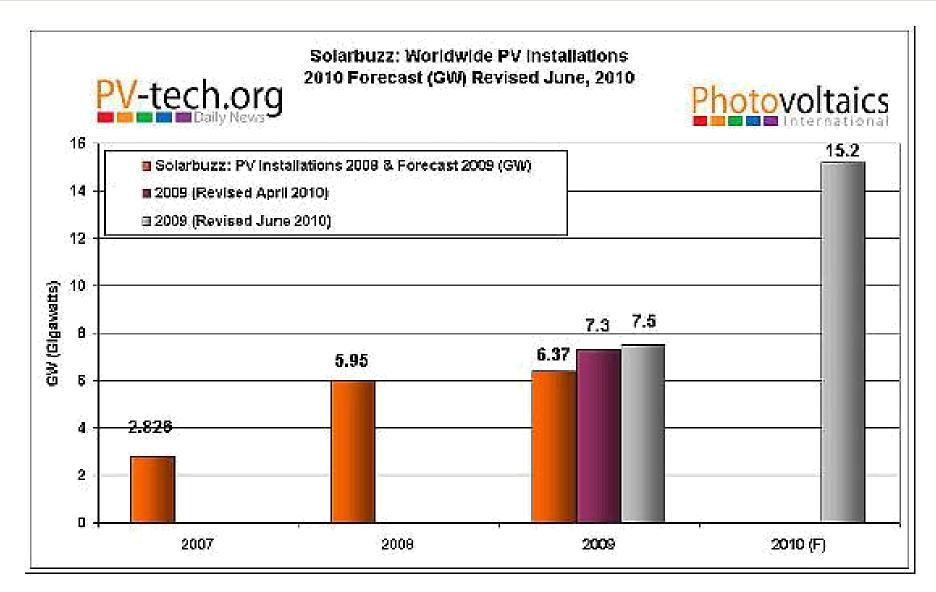




Global PV Market

PV Global installations

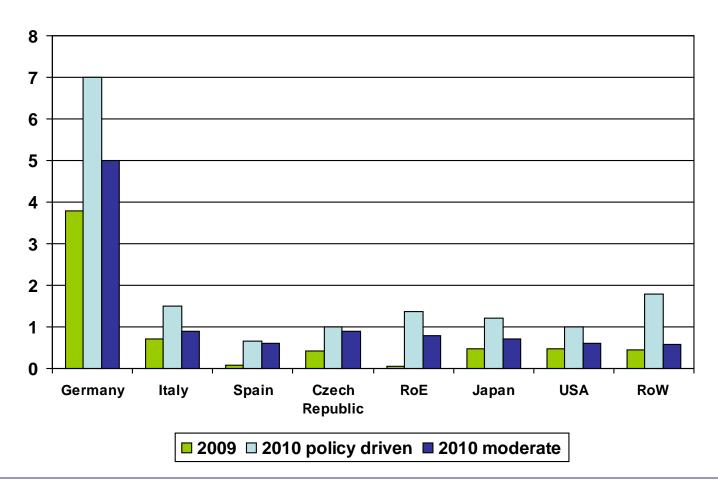




2009-2010 PV market demand



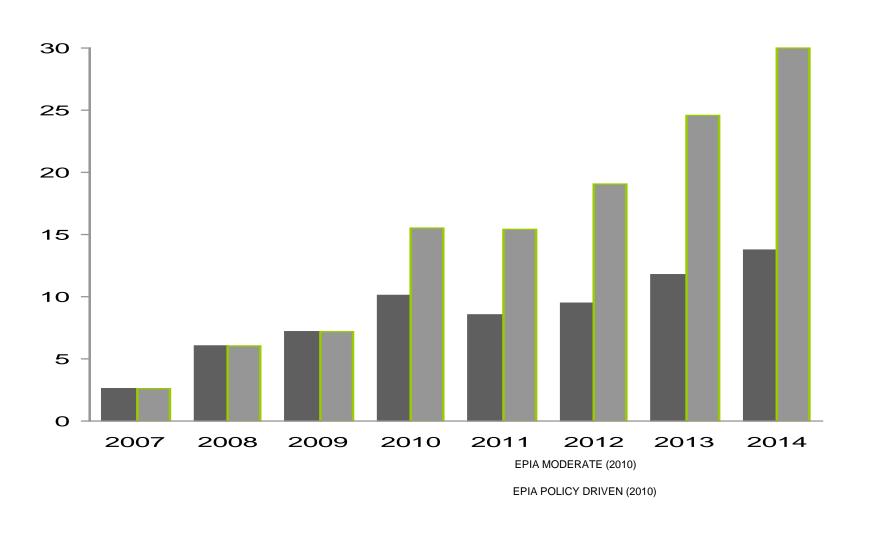
2009: 7.2GW
2010: Policy Driven 15.5GW
2010: Moderate 10.1GW



Growth in the long term



Global annual photovoltaic new installations (GW)







Strategy

Strategy





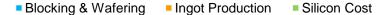
- Continued focus on operating cost reduction
 - Production efficiencies
 - Higher yields
- Continued focus on major PV companies
 - Enhance relationship with existing customers
 - New customers in major markets Taiwan and Korea
- Focus on further development of the leading silicon processing technology
 - Working with customers to increase product quality and develop next generation of wafer technology

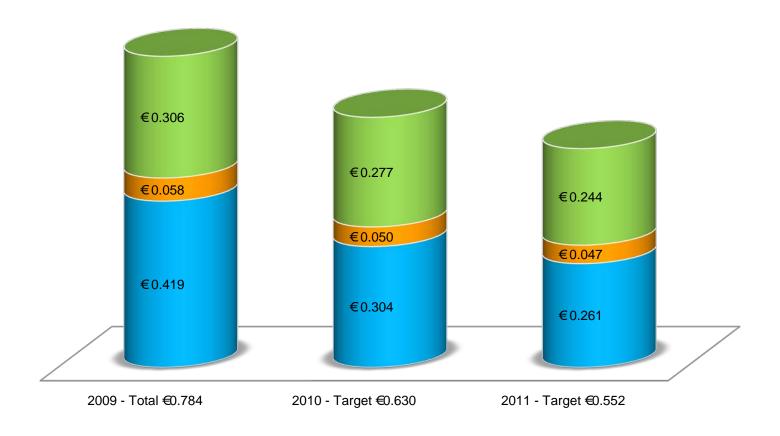
Strengthen position as a leading pure-play solar wafer manufacturer

Cost Breakdowns



PVCS Wafer Cost (€W)



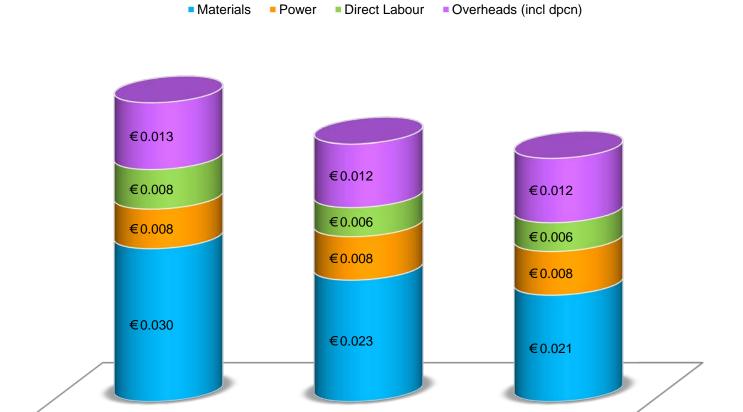


Cell efficiency assumed at 15.0%

Cost Breakdowns



PVCS Ingot Production Cost (€W)



2010 - Target €0.050

2011 - Target €0.047

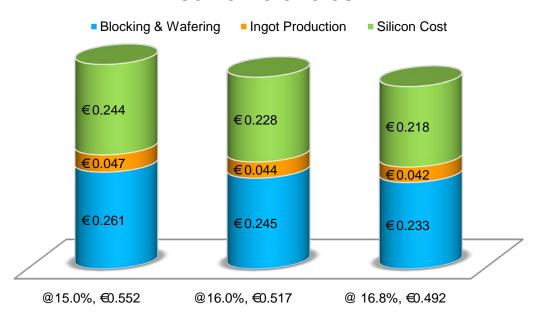
Cell efficiency assumed at 15.0%

2009 - Total €0.058

Cell Efficiency Impacts



2011PVCS Wafer Cost (€W) @ varying cell efficiencies



Capacity	400MW	500MW	630MW	800MW
Timing	Current	Q1 2011	Q4 2011	Q4 2012
At 15.0%	400	500	630	800
At 16.0%	427	533	672	853
At 16.8%	448	560	706	896

Core Technology-Ingot production



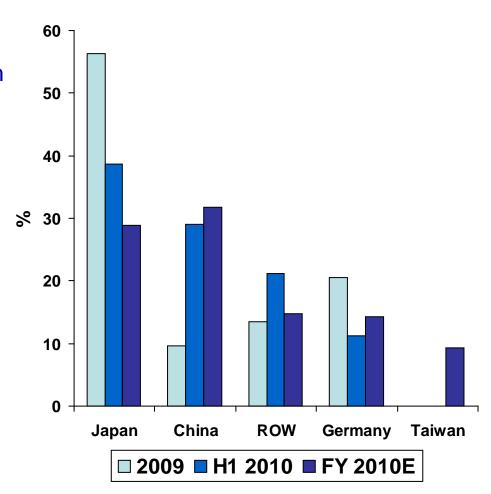
- Development of Multicrystalline Silicon Directional Solidification pioneered by PV Crystalox
- Ingot Production systems designed and constructed inhouse
 - Lower capex cost
 - Faster innovation cycle
- Ingot production in UK
 - Engineering expertise
 - Highly automated systems
 - Low labour content
 - 1% of wafer production cost



Focus on major PV companies



- Long term wafer relationships with leading PV companies including;
 - Suntech
 - Schott Solar
 - Q Cells
 - SpectraWatt
 - BP Solar
- H1 2010 sales
 - 85% to top 5 customers
 - China now second largest market
- FY 2010 sales estimate
 - China now largest market
 - Taiwan sales growth in Q4







Summary

Outlook



- Global PV market growth to continue in 2011
 - Germany expected to remain as largest end-market
 - Double digit growth expected
- Expected 2010 output 350MW
 - Full year volume expected to be up 49% on 2009
 - Operating at full capacity in H2
 - Wafer pricing stabilised
- Broadening customer base
 - Sales to Taiwan customers expected to exceed 20% in Q4
- Continuing focus on production cost reduction
 - Higher wafer yields
 - Lower wafering costs
 - Lower internal polysilicon costs
- Capacity expansion to 500MW by Q1 2011
 - Planning for expansion to 800MW